

Winston A. McKenzie, Jr., ANA

McKenzie Appraisal Service
Telephone: 713.863.1215

7065 Old Katy Road,
Fax: 713.863.1216

Houston, TX 77024
email: weehahn@aol.com

EXPERIENCE

McKenzie Appraisal Service President Full Service Personal Property Appraisal Firm	1994-Present
McKenzie Design Associates President/Owner Residential/Commercial Interior Design Firm	1995-1998
Mark C. Thomas Auctioneers Head Buyer/Designer Full Service Auction House	1994-1995
McKenzie Galleries and Commercial President/Head Buyer Nationally Recognized Wholesale Furniture Showroom	1973-1992

SPECIALIZED EXPERIENCE

Certified Appraiser-Appraisers National Association

Certified, *Uniform Standards of Professional Appraisal Practice* (USPAP)

Former Accredited Member, International Society of Appraisers (ISA)
Chairman, National Machinery and Equipment Committee

ISA Continuing Education Instructor
developed and presented Basics of Watercraft Appraisal
seminar for qualification and requalification credits

Leadership ISA (LISA) Committee
select, 10-member national committee created to develop and
promote the future of ISA

Antique and Classic Car Restoration
areas of concentration: Corvettes, Rolls Royce and Bentley

Watercraft Specialist
restoration and refurbishment of power and sailboats personal watercraft

Former Member, American Society of Interior Designers (ASID) #091406
registered Interior Designer, State of Texas

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APPRAISAL COURSES

Core Courses in Appraisal Studies, 101-102 and 103

University of Maryland

Antiques and Residential Contents

Art of Appraising Art

A Commercial View: The San Diego Contemporary Art Market

Automobile Appraisal I and II

Charitable Donation: Appraisal Procedure and Methodology

Diminished Value Automobile Appraisals

Fine Art

Fine Art and The Internet

Ivory Carvings and Artifacts

Toronto Museum of Fine Art

Native American Art

Toronto Museum of Fine Art

Machinery Equipment I and II

AREAS OF SPECIALTY/COURSE SPECIALTIES

Practicing Before the IRS: A Guide for the Personal Property Appraiser
September 2008

Machinery and Equipment Appraising For the Generalist
developed, wrote and taught qualification course to local/national ISA

Expert Witness, State and Federal Courts

Diminished Value Appraisals
instructor for national ISA course

Umpire for Automobile Insurance Damage/Loss Claims

Charitable Donation Appraisal Expert
specialty in deconstruction/salvage appraisals of building materials,
supplies and contents for Habitat For Humanity and Historic Houston
and all IRS-recognized 501c(3) organization donation appraisals

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AREAS OF CONCENTRATION/METHODOLOGIES

Business: valuation of machinery, equipment, inventory and fixed assets for sale, property tax, bankruptcy, bank mandated liquidation, casualty loss, insurance and business dissolution

Personal: valuation of personal property/residential contents including but not limited to antiques, automobiles, artwork, sterling silver, firearms, collectible, militaria for purposes of purchase or sale, bankruptcy, divorce, insurance coverage, insurance loss, loss of value/antiques, estate and gift tax, equitable distribution of estates, tax disputes

Methodologies: Fair Market Value, Replacement Value, Forced and Orderly Liquidation, Actual Cash Value by Sales/Market Approach, Cost Approach